



# Traffic & Safety Control Systems, Inc.

---

April 15, 2020

Ann Arbor DDA  
150 South 5<sup>TH</sup> street  
Ann Arbor, Michigan 48104  
Attn: Ms. Jada Hahlbrock

Subject: System Software - TIBA

Dear Ms. Hahlbrock,

The following is Traffic and Safety pricing to provide and install the required software for the first two facilities of the new PARCS system using TIBA parking equipment. Please look it over and contact me with any questions regarding the quote.

## EQUIPMENT LIST

- 2 – TIBA TMS-SmartPark Enterprise Management Software Licenses - \$4,019.00 each
- 2 – TIBA TMS EMV Connect CC Enterprise Software Licenses - \$1,504.00 each
- 1 – TIBA Payment Express CC Processing Gateway Setup Fee - \$2,374.00 each
- 1 – TIBA TMS-SmartPark Debit Recharge License - \$3,323.00

Equipment Cost	\$ 16,743.00
Installation Cost	\$ 475.00
<b>Total Cost</b>	<b>\$ 17,218.00</b>

Sincerely,

Robert Puhr  
Sales Representative  
Traffic and Safety Control Systems, INC  
248-248-5854  
[jrobp@trafficandsafety.com](mailto:jrobp@trafficandsafety.com)

Tom Neff  
Sales Representative  
Traffic and Safety Control Systems, INC  
248-756-7027  
[tomn@trafficandsafety.com](mailto:tomn@trafficandsafety.com)

Annarborddatibasoftware2020.doc



# Traffic & Safety Control Systems, Inc.

March 11, 2020

Ann Arbor DDA  
150 South 5<sup>TH</sup> street  
Ann Arbor, Michigan 48104  
Attn: Ms. Jada Hahlbrock

Subject: 1st & Washington - TIBA

Dear Ms. Hahlbrock,

The following is Traffic and Safety Control Systems INC pricing to provide and install a new PARCS system using TIBA X60 parking equipment. Please look it over and contact me with any questions regarding the quote.

### EQUIPMENT LIST

- 2 – TIBA MP-60 Barcode Ticket Dispensers W/EMV CC Readers - \$10,454.00/ea
- 2 – TIBA SW-60 Barcode Exit Verifiers W/EMV CC Readers - \$12,136.00/ea
- 1 – TIBA APS-30 Pay-On-Foot: EMV CC, Coin & Banknote Handling - \$30,146.00/ea
- 1 – TIBA MC-60 Main Controller - \$2,641.00/ea
- 5 – TIBA Parking Pro Barrier Gates W/Folding Arms - \$2,846.00/ea
- 4 – Transcore Encompass 4 RFID Readers with Cables & Transformers - \$2,647.00/ea

Equipment Cost	\$ 102,785.00
Installation Cost	\$ 19,364.80
<b>Total Cost</b>	<b>\$ 122,149.80</b>

### OPTIONAL EQUIPMENT LIST

- 5 – Payment Express NFC Contactless Reader - \$522.00/ea
- 5 – Payment Express CC Reader over 3C CC Reader - \$376.00/ea
- 1 – HID Proximity Card Reader (APS-60 Debit Recharge) - \$165.00/ea

Equipment Cost	\$ 4,655.00
Installation Cost	\$ 879.80
<b>Total Cost</b>	<b>\$ 5,534.80</b>

THIS AGREEMENT, to be effective as of \_\_\_\_\_ 2020, between the Ann Arbor Downtown Development Authority, a Michigan Municipal Corporation, herein called ("the DDA") and Traffic and Safety Control Systems, INC., hereinafter called ("Dealer").



## Traffic & Safety Control Systems, Inc.

---

1. Dealer shall supply and install TIBA brand parking equipment. Component specifications, requirements for acceptance, and training details are included in the DDA RFP document issued November 7, 2019 and shall be fulfilled completely.
2. DDA will work with Dealer to establish sequencing and timing of work. It is the intent of the DDA to execute a contract for the entire scope of the work as outlined in the RFP. Subsequently, individual orders will be placed for each facility. Timing of the orders is to be at the discretion of the DDA however it is anticipated that the entire scope of work will be completed in CY2020.
3. Payment terms include 50% of order cost due at acceptance of sales order, and 20% due upon start of installation and 20% upon completion of the installation. The DDA will retain 10% of the total until acceptance of the PARC system by the DDA. Acceptance details are as follows:
  - Acceptance shall require at least 14 successful operating days in a row after installation is complete.
  - The DDA shall at its sole discretion determine whether acceptance has been achieved.
  - Final acceptance shall only be communicated in writing.

If paying with a debit/credit card add 3% to the total cost of the quote. A 6% sales tax will be added if applicable. 1 ½% per month finance charge will be added to all invoices older than 30 days. Third party payment fees will be billed back to customer upon completion of work.

4. Dealer shall honor initial 3 year warranty as outlined in the attached warranty documents (Attachment XX). Both warranty work and work outside of warranties will be provided by the Dealer as follows in item 5.
5. Dealer will guarantee a phone call or email reply to service calls within 1 hour, and on-site response to service calls involving system outages, within 2 hours during normal business hours (8am-5pm M-F). All other service calls will be responded to within 1 business day. 24/7/365 service is available.
6. Change orders to job need to be submitted in writing and will be quoted separately.
7. This work to be completed during normal business hours. M-F, 8:30a – 5pm.
8. Cancellations of all or part of this order will be subject to a 25% restocking charge.
9. Any custom orders or incurred subcontractor fees are not refundable.
10. CAUTION: This equipment is for automobiles only. Clearly marked alternate paths must be provided for motorcycles, bicycles, and pedestrians.
11. Training is specifically noted and included in the cost of installation. All additional hours will be invoiced as a separate item.
12. Per the RFP document: conduit, electrical, concrete, network, network switches, network enclosures, and civil work to be completed by Republic Parking.
13. Prior to execution of sales contract the Dealer must furnish a certificate of insurance naming the Ann Arbor Downtown Development Authority, the City of Ann Arbor, and Republic Parking Systems, Inc. as additional insured's. The minimum levels of coverage are:

Workman's Compensation:

That meets the State of Michigan minimum requirements

Commercial General Liability Insurance:



## Traffic & Safety Control Systems, Inc.

---

\$2,000,000 per occurrence (\$4,000,000 annual aggregate)

**Automobile Liability:**

Combined single limit \$3,000,000

**Excess/Umbrella Liability:**

\$1,000,000

14. Dealer will indemnify and hold DDA harmless from liability for any damage to person or property resulting from Dealer's actions pursuant to this agreement.

15. Notices or other communications to DDA shall be sent to:

Ann Arbor DDA  
150 S 5<sup>th</sup> Ave, Suite 301  
Ann Arbor, MI 48104

Notices or other communications to Dealer shall be sent to:

Traffic and Safety Control Systems, INC  
48584 Downing  
Wixom, MI 48390

16. Any litigation arising from this Agreement shall be brought in Washtenaw County Circuit Court, and shall be governed by the law of Michigan.

17. Any amendment to this agreement shall be in writing.

18. Any individual executing this agreement on behalf of a party warrants that he or she has authority to sign for and bind that party.

Please let me know if you require any further assistance. I look forward to hearing from you in the near future.

Sincerely,

Robert Puhr  
Sales Representative  
Traffic and Safety Control Systems, INC  
248-248-5854  
[jrobp@trafficandsafety.com](mailto:jrobp@trafficandsafety.com)

Tom Neff  
Sales Representative  
Traffic and Safety Control Systems, INC  
248-756-7027  
[tomn@trafficandsafety.com](mailto:tomn@trafficandsafety.com)

Annarbordda1st&washingtontiba2020.doc

48584 Downing · Wixom, MI 48393-3501 · (248) 348-0570 · FAX (248) 348-6505  
[www.trafficandsafety.com](http://www.trafficandsafety.com)



# Traffic & Safety Control Systems, Inc.

April 15, 2020

Ann Arbor DDA  
150 South 5<sup>TH</sup> street  
Ann Arbor, Michigan 48104  
Attn: Ms. Jada Hahlbrock

Subject: South Ashley Lot - TIBA

Dear Ms. Hahlbrock,

The following is Traffic and Safety pricing to provide and install a new PARCS system using TIBA parking equipment. Please look it over and contact me with any questions regarding the quote.

### EQUIPMENT LIST

- 2 – TIBA MP-60 Barcode Ticket Dispensers W/EMV CC Readers - \$10,454.00/ea
- 1 – TIBA VPS-60 Exit Verifier W/EMV CC & Banknote Handling - \$24,872.00/ea
- 1 – TIBA CT-60 Point of Sale W/EMV CC Reader - \$6,288.00/ea
- 1 – TIBA MC-60 Main Controller - \$2,641.00/ea
- 3 – TIBA Parking Pro Barrier Gates W/Straight Arms - \$2,532.00/ea
- 4 – Payment Express CC Reader with NFC Contactless Module - \$898.00/ea

Equipment Cost	\$ 65,897.00
Installation Cost	\$ 14,099.96
<b>Total Cost</b>	<b>\$ 79,996.96</b>

THIS AGREEMENT, to be effective as of \_\_\_\_\_ 2020, between the Ann Arbor Downtown Development Authority, a Michigan Municipal Corporation, herein called ("the DDA") and Traffic and Safety Control Systems, INC., hereinafter called ("Dealer").

1. Dealer shall supply and install TIBA brand parking equipment. Component specifications, requirements for acceptance, and training details are included in the DDA RFP document issued November 7, 2019 and shall be fulfilled completely.
2. DDA will work with Dealer to establish sequencing and timing of work. It is the intent of the DDA to execute a contract for the entire scope of the work as outlined in the RFP. Subsequently, individual orders will be placed for each facility. Timing of the orders is to be at the discretion of the DDA however it is anticipated that the entire scope of work will be completed in CY2020.
3. Payment terms include 50% of order cost due at acceptance of sales order, and 20% due upon start of installation and 20% upon completion of the installation. The DDA will retain 10% of the total until acceptance of the PARC system by the DDA. Acceptance details are as follows:



## Traffic & Safety Control Systems, Inc.

- Acceptance shall require at least 14 successful operating days in a row after installation is complete.
- The DDA shall at its sole discretion determine whether acceptance has been achieved.
- Final acceptance shall only be communicated in writing.

If paying with a debit/credit card add 3% to the total cost of the quote. A 6% sales tax will be added if applicable. 1 ½% per month finance charge will be added to all invoices older than 30 days. Third party payment fees will be billed back to customer upon completion of work.

4. Dealer shall honor initial 3 year warranty as outlined in the attached warranty documents (Attachment XX). Both warranty work and work outside of warranties will be provided by the Dealer as follows in item 5.
5. Dealer will guarantee a phone call or email reply to service calls within 1 hour, and on-site response to service calls involving system outages, within 2 hours during normal business hours (8am-5pm M-F). All other service calls will be responded to within 1 business day. 24/7/365 service is available.
6. Change orders to job need to be submitted in writing and will be quoted separately.
7. This work to be completed during normal business hours. M-F, 8:30a – 5pm.
8. Cancellations of all or part of this order will be subject to a 25% restocking charge.
9. Any custom orders or incurred subcontractor fees are not refundable.
10. CAUTION: This equipment is for automobiles only. Clearly marked alternate paths must be provided for motorcycles, bicycles, and pedestrians.
11. Training is specifically noted and included in the cost of installation. All additional hours will be invoiced as a separate item.
12. Per the RFP document: conduit, electrical, concrete, network, network switches, network enclosures, and civil work to be completed by Republic Parking.
13. Prior to execution of sales contract the Dealer must furnish a certificate of insurance naming the Ann Arbor Downtown Development Authority, the City of Ann Arbor, and Republic Parking Systems, Inc. as additional insured's. The minimum levels of coverage are:  
Workman's Compensation:  
That meets the State of Michigan minimum requirements  
Commercial General Liability Insurance:  
\$2,000,000 per occurrence (\$4,000,000 annual aggregate)  
Automobile Liability:  
Combined single limit \$3,000,000  
Excess/Umbrella Liability:  
\$1,000,000
14. Dealer will indemnify and hold DDA harmless from liability for any damage to person or property resulting from Dealer's actions pursuant to this agreement.
15. Notices or other communications to DDA shall be sent to-  
Ann Arbor DDA  
150 S 5<sup>th</sup> Ave, Suite 301  
Ann Arbor, MI 48104

Notices or other communications to Dealer shall be sent to-



## Traffic & Safety Control Systems, Inc.

---

Traffic and Safety Control Systems, INC  
48584 Downing  
Wixom, MI 48390

16. Any litigation arising from this Agreement shall be brought in Washtenaw County Circuit Court, and shall be governed by the law of Michigan.
17. Any amendment to this agreement shall be in writing.
18. Any individual executing this agreement on behalf of a party warrants that he or she has authority to sign for and bind that party.

Please let me know if you require any further assistance. I look forward to hearing from you in the near future.

Sincerely,

Robert Puhr  
Sales Representative  
Traffic and Safety Control Systems, INC  
248-248-5854  
[jrobp@trafficandsafety.com](mailto:jrobp@trafficandsafety.com)

Tom Neff  
Sales Representative  
Traffic and Safety Control Systems, INC  
248-756-7027  
[tomn@trafficandsafety.com](mailto:tomn@trafficandsafety.com)

Annarbordda1st&washingontiba2020.doc





# Traffic & Safety Control Systems, Inc.

April 15, 2020

Ann Arbor DDA  
Attn: Jada Hahlbrock  
734-567-8025

## SUBJECT: TIBA Warranty

Traffic and Safety is pleased to present the following year 4 through year 8 warranty pricing for new AADDA TIBA parking and revenue control systems. 3 years of parts, software, and labor warranty are included in the purchase price. Extensions via a 1 year, 3 year, or 5 year plan are outlined below. Please review and contact me with any questions.

### Warranty Costs

	Software	Parts	Labor
Initial Warranty	3 Years	3 Years	3 Years
1 Year Extended	\$1225	\$19500	\$50400
3 Year Extended	\$3675	\$61500	\$159300
5 Year Extended	\$6125	\$107500	\$279000

**Technical & Operational Training:** The hourly cost for both technical and operational training by certified factory trained staff is \$98/hour.

### Notes:

1. Terms are 50% of project cost due upon quote acceptance. 25% due upon start of installation. Remaining 25% due upon job completion. If paying with a debit/credit card add 3% to the total cost of the quote. A 6% sales tax will be added if applicable. 1 ½% per month finance charge will be added to all invoices older than 30 days.
2. 3rd party payment fees will be billed back to customer upon completion of work.
3. Change orders to job need to be submitted in writing and will be quoted separately.
4. This work to be completed during normal business hours. M-F, 8:30a – 5pm.
5. Cancellations of all or part of this order will be subject to a 25% restocking charge.
6. Any custom orders or incurred subcontractor fees are not refundable.
7. CAUTION: This equipment is for automobiles only. Clearly marked alternate paths must be provided for motorcycles, bicycles, and pedestrians.
8. Training is specifically noted and included in the cost of installation. All additional hours will be invoiced as a separate item.
9. Per the RFP document: conduit, electrical, concrete, network, network switches, network enclosures, and civil work to be completed by others.
10. If a performance bond is required, additional costs will apply.





# Traffic & Safety Control Systems, Inc.

---

*Tom Neff*

Signature

Date

*24 April 2020*

\*I, the above signee, authorize Traffic and Safety to proceed with the above quote. I agree to the terms and costs listed.

Please contact me should any questions arise regarding this cost proposal. Pricing is valid for 180 days from November 7<sup>th</sup>, 2019. Thank you for your consideration. I look forward to your response to our submittal.

Tom Neff

*Tom Neff*

Traffic and Safety Controls Systems, Inc

Sales Representative

248-756-7027

[tomn@trafficandsafety.com](mailto:tomn@trafficandsafety.com)



# Traffic & Safety Control Systems, Inc.

June 4, 2020

Ann Arbor DDA  
Ms. Jada Hahlbrock  
150 South 5<sup>TH</sup> street  
Ann Arbor, Michigan 48104

Dear Ms. Hahlbrock,

The following is pricing to provide and install a new PARCS system using TIBA parking equipment. Please look it over and contact me with any questions regarding the quote.

**RE: 4th & Washington - TIBA**

**EQUIPMENT LIST**

- 2 – TIBA MP-60 Barcode Ticket Dispensers W/EMV CC Readers – \$10,740.00/ea.
- 2 – TIBA SW-60 Barcode Exit Verifiers W/EMV CC Readers - \$12,422.00/ea.
- 2 – TIBA APS-30 POF W/EMV CC Reader, Coin & Banknote Handling - \$30,311.00/ea.
- 1 – TIBA MC-60 Main Controller - \$2,641.00
- 4 – TIBA Parking Pro Barrier Gates W/Folding Arms - \$2,846.00/ea.
- 6 – Payment Express NFC Contactless Reader - \$522.00/ea.
- 6 – Payment Express CC Reader over 3C CC Reader - \$376.00/ea.
- 4 – TIBA Card Reader Multiplexers (Add Debit Recharge Rdr in the Lanes) - \$142.00/ea.
- 2 – TIBA Mechanized Ticket Reader Mechanisms SW-60 Units - \$2,122.00/ea.

Equipment Cost	\$ 131,171.00
Installation Cost	\$ 23,103.38
Total Cost	\$ 154,274.38

**RE: Ann & Ashley - TIBA**

**EQUIPMENT LIST**

- 2 – TIBA MP-60 Barcode Ticket Dispensers W/EMV CC Readers – \$10,454.00/ea.
- 2 – TIBA SW-60 Barcode Exit Verifiers W/EMV CC Readers - \$12,136.00/ea.
- 1 – TIBA APS-30 POF W/EMV CC Reader, Coin & Banknote Handling - \$30,146.00
- 2 – TIBA CPS-60 Central Pay CC Only Units W/EMV CC Readers – \$12,754.00/ea.
- 1 – TIBA CT-60 Point of Sale W/EMV CC Reader - \$6,288.00
- 1 – TIBA MC-60 Main Controller - \$2,641.00
- 2 – TIBA Parking Pro Barrier Gates W/Straight Arms - \$2,532.00/ea.
- 3 – TIBA Parking Pro Barrier Gates W/Folding Arms - \$2,846.00/ea.
- 8 – Payment Express NFC Contactless Readers - \$522.00/ea.
- 8 – Payment Express CC Readers over 3C CC Readers - \$376.00
- 3 – HID Proximity Card Readers (APS-60 Debit Recharge) - \$165.00/ea.
- 5 – TIBA Card Reader Multiplexers (Add Debit Recharge Rdr in the Lanes) - \$142.00/ea.
- 1 – TIBA TMS-SmartPark Debit Recharge License - \$3,323.00
- 2 – TIBA Mechanized Ticket Reader Mechanisms SW-60 Units - \$2,122.00/ea.



# Traffic & Safety Control Systems, Inc.

2 – TIBA Mechanized Ticket Reader Mechanisms CPS-60 Units - \$2,122.00/ea.

Equipment Cost	\$ 143,565.00
Installation Cost	\$ 23,750.28
Total Cost	\$ 167,315.28

## RE: Forest - TIBA

### **EQUIPMENT LIST**

- 2 – TIBA MP-60 Barcode Ticket Dispensers W/EMV CC Readers – \$10,454.00/ea.
- 2 – TIBA SW-60 Barcode Exit Verifiers W/EMV CC Readers - \$12,136.00/ea.
- 1 – TIBA APS-30 POF W/EMV CC Reader, Coin & Banknote Handling - \$30,146.00
- 2 – TIBA CPS-60 Central Pay CC Only Units W/EMV CC Readers – \$12,754.00/ea.
- 2 – TIBA CT-60 Point of Sales W/EMV CC Readers - \$6,288.00/ea.
- 1 – TIBA MC-60 Main Controller - \$2,641.00
- 5 – TIBA Parking Pro Barrier Gates W/Straight Arms - \$3,005.00/ea.
- 9 – Payment Express NFC Contactless Readers - \$522.00/ea.
- 9 – Payment Express CC Readers over 3C CC Readers - \$376.00/ea.
- 3 – HID Proximity Card Readers (APS-60 Debit Recharge) - \$165.00/ea.
- 4 – TIBA Card Reader Multiplexers (Add Debit Recharge in the Lanes) - \$142.00/ea.
- 1 – TIBA TMS-SmartPark Debit Recharge License - \$3,323.00
- 2 – TIBA Mechanized Ticket Reader Mechanisms SW-60 Units - \$2,122.00/ea.
- 2 – TIBA Mechanized Ticket Reader Mechanisms CPS-60 Units - \$2,122.00/ea.

Equipment Cost	\$ 152,032.00
Installation Cost	\$ 24,753.19
Total Cost	\$ 176,785.19

## RE: Maynard - TIBA

### **EQUIPMENT LIST**

- 4 – TIBA MP-60 Barcode Ticket Dispensers W/EMV CC Readers- \$10,454.00/ea.
- 2 – TIBA SW-60 Barcode Exit Verifiers W/EMV CC Readers - \$12,136.00/ea.
- 1 – TIBA APS-30 POF W/EMV CC Reader, Coin & Banknote Handling - \$30,146.00
- 1 – TIBA CPS-60 Central Pay CC Only W/EMV CC Reader - \$12,754.00
- 4 – TIBA CT-60 Point of Sales W/EMV CC Readers - \$6,288.00/ea.
- 1 – TIBA MC-60 Main Controller - \$2,641.00
- 7 – TIBA Parking Pro Barrier Gates W/Folding Arms - \$2,846.00/ea.
- 12 – Payment Express NFC Contactless Readers - \$522.00/ea.
- 12 – Payment Express CC Readers over 3C CC Readers - \$376.00/ea.
- 2 – HID Proximity Card Readers (APS-60 Debit Recharge) - \$165.00/ea
- 6 – TIBA Card Reader Multiplexers (Add Debit Recharge in the Lanes) - \$142.00/ea.
- 1 – TIBA TMS-SmartPark Debit Recharge License - \$3,323.00
- 2 – TIBA Mechanized Ticket Reader Mechanisms SW-60 Units - \$2,122.00/ea.
- 1 – TIBA Mechanized Ticket Reader Mechanism CPS-60 Unit - \$2,122.00



# Traffic & Safety Control Systems, Inc.

Equipment Cost	\$ 178,350.00
Installation Cost	\$ 28,772.29
Total Cost	\$ 207,122.29

## RE: System Software - TIBA

### **EQUIPMENT LIST**

- 6 – TIBA TMS-SmartPark Enterprise Management Software Licenses – \$2,938.00/ea.
- 6 – TIBA TMS EMV Connect Credit Card Enterprise Software Licenses – \$1,504.00/ea.
- 1 – TIBA Payment Express CC Processing Gateway Setup Fee - \$2,376.00
- 3 – TIBA TMS-SmartPark Debit Recharge Licenses - \$3,323.00/ea.

Equipment Cost	\$ 38,997.00
Total Cost	\$ 38,997.00

THIS AGREEMENT, to be effective as of \_\_\_\_\_ 2020, between the Ann Arbor Downtown Development Authority, a Michigan Municipal Corporation, herein called ("the DDA") and Traffic and Safety Control Systems, Inc., hereinafter called ("Dealer").

1. Dealer shall supply and install TIBA brand parking equipment. Component specifications, requirements for acceptance, and training details are included in the DDA RFP document issued November 7, 2019 and shall be fulfilled completely.
2. DDA will work with Dealer to establish sequencing and timing of work. It is the intent of the DDA to execute a contract for the entire scope of the work as outlined in the RFP. Subsequently, individual orders will be placed for each facility. Timing of the orders is to be at the discretion of the DDA however it is anticipated that the entire scope of work will be completed in CY2020.
3. Payment terms include 50% of order cost due at acceptance of sales order, and 20% due upon start of installation and 20% upon completion of the installation. The DDA will retain 10% of the total until acceptance of the PARC system by the DDA. Acceptance details are as follows:
  - Acceptance shall require at least 14 successful operating days in a row after installation is complete.
  - The DDA shall at its sole discretion determine whether acceptance has been achieved.
  - Final acceptance shall only be communicated in writing.

If paying with a debit/credit card add 3% to the total cost of the quote. A 6% sales tax will be added if applicable. 1 ½% per month finance charge will be added to all invoices older than 30 days. Third party payment fees will be billed back to customer upon completion of work.

4. Dealer shall honor initial 3 year warranty as outlined in the attached warranty documents (Attachment XX). Both warranty work and work outside of warranties will be provided by the Dealer as follows in item 5.



## Traffic & Safety Control Systems, Inc.

---

5. Dealer will guarantee a phone call or email reply to service calls within 1 hour, and on-site response to service calls involving system outages, within 2 hours during normal business hours (8am-5pm M-F). All other service calls will be responded to within 1 business day. 24/7/365 service is available.
6. Change orders to job need to be submitted in writing and will be quoted separately.
7. This work to be completed during normal business hours. M-F, 8:30a – 5pm.
8. Cancellations of all or part of this order will be subject to a 25% restocking charge.
9. Any custom orders or incurred subcontractor fees are not refundable.
10. CAUTION: This equipment is for automobiles only. Clearly marked alternate paths must be provided for motorcycles, bicycles, and pedestrians.
11. Training is specifically noted and included in the cost of installation. All additional hours will be invoiced as a separate item.
12. Per the RFP document: conduit, electrical, concrete, network, network switches, network enclosures, and civil work to be completed by Republic Parking.
13. Prior to execution of sales contract the Dealer must furnish a certificate of insurance naming the Ann Arbor Downtown Development Authority, the City of Ann Arbor, and Republic Parking Systems, Inc. as additional insured's. The minimum levels of coverage are:  
Workman's Compensation:  
That meets the State of Michigan minimum requirements  
Commercial General Liability Insurance:  
\$2,000,000 per occurrence (\$4,000,000 annual aggregate)  
Automobile Liability:  
Combined single limit \$3,000,000  
Excess/Umbrella Liability:  
\$1,000,000
14. Dealer will indemnify and hold DDA harmless from liability for any damage to person or property resulting from Dealer's actions pursuant to this agreement.
15. Notices or other communications to DDA shall be sent to-  
Ann Arbor DDA  
150 S 5<sup>th</sup> Ave, Suite 301  
Ann Arbor, MI 48104  
  
Notices or other communications to Dealer shall be sent to-  
Traffic and Safety Control Systems, INC  
48584 Downing  
Wixom, MI 48390
16. Any litigation arising from this Agreement shall be brought in Washtenaw County Circuit Court, and shall be governed by the law of Michigan.
17. Any amendment to this agreement shall be in writing.
18. Any individual executing this agreement on behalf of a party warrants that he or she has authority to sign for and bind that party.



# Traffic & Safety Control Systems, Inc.

---

Please let me know if you require any further assistance. I look forward to hearing from you in the near future.

Sincerely,


Tom Neff  
Sales Representative  
Traffic and Safety Control Systems  
248-756-7027  
tomn@trafficandsafety.com

Robert Puhr  
Sales Representative  
Traffic and Safety Control Systems  
248-249-5254  
jrobp@trafficandsafety.com

Annarborddaprojectphase2agreementrev.doc

If you would like to proceed with this order please reply with a PO or sign and return.

  
\_\_\_\_\_  
Signature

  
\_\_\_\_\_  
Date

\*I, the above signee, authorize Traffic and Safety to proceed with the above quotation. I agree to the listed pricing and terms.



# Traffic & Safety Control Systems, Inc.

June 4, 2020

Ann Arbor DDA  
Ms. Jada Hahlbrock  
150 South 5<sup>TH</sup> street  
Ann Arbor, Michigan 48104

Dear Ms. Hahlbrock,

The following is pricing to provide and install a new PARCS system using TIBA parking equipment. Please look it over and contact me with any questions regarding the quote.

### RE: Library Lane - TIBA

#### **EQUIPMENT LIST**

- 5 – TIBA MP-60 Barcode Ticket Dispensers W/EMV CC Readers - \$10,740.00/ea.
- 4 – TIBA SW-60 Barcode Exit Verifiers W/EMV CC Readers - \$12,422.00/ea.
- 2 – TIBA APS-30 POF W/EMV CC Reader, Coin & Banknote Handling - \$30,311.00/ea.
- 1 – TIBA CPS-60 Central Pay CC Only Unit W/EMV CC Reader - \$12,919.00
- 1 – TIBA CT-60 Point of Sale W/EMV CC Reader - \$6,288.00
- 1 – TIBA MC-60 Main Controller - \$2,641.00
- 6 – TIBA Parking Pro Barrier Gates W/Straight Arms - \$2,532.00/ea.
- 13 – Payment Express NFC Contactless Readers - \$522.00/ea.
- 13 – Payment Express CC Readers over 3C CC Readers - \$376.00/ea.
- 4 – Parking Pro Barrier Gates W/Straight Arms (Not in Specification) - \$2,532.00/ea.
- 4 – TIBA Mechanized Ticket Reader Mechanisms SW-60 Units - \$2,122.00/ea.
- 1 – TIBA Mechanized Ticket Reader Mechanism CPS-60 Unit - \$2,122.00

Equipment Cost	\$ 233,444.00
Installation Cost	\$ 38,597.28
Total Cost	\$ 272,041.28

### RE: Liberty Square - TIBA

#### **EQUIPMENT LIST**

- 2 – TIBA MP-60 Barcode Ticket Dispensers W/EMV CC Readers – \$10,740.00/ea.
- 2 – TIBA SW-60 Barcode Exit Verifiers W/EMV CC Readers – 12,422.00/ea.
- 3 – TIBA APS-30 POF W/EMV CC Reader, Coin & Banknote Handling - \$30,311.00/ea.
- 2 – TIBA CPS-60 Central Pays CC Only W/EMV CC Readers - \$12,919.00/ea.
- 1 – TIBA MC-60 Main Controller - \$2,641.00
- 4 – TIBA Parking Pro Barrier Gates W/Folding Arms - \$2,846.00/ea.
- 9 – Payment Express NFC Contactless Readers - \$522.00/ea.
- 9 – Payment Express CC Readers over 3C CC Readers - \$376.00/ea.
- 2 – TIBA Mechanized Ticket Reader Mechanisms SW-60 Units - \$2,122.00/ea.
- 2 – TIBA Mechanized Ticket Reader Mechanisms CPS-60 Units - \$2,122.00/ea.





# Traffic & Safety Control Systems, Inc.

Equipment Cost	\$ 193,690.00
Installation Cost	\$ 30,405.93
Total Cost	\$ 224,095.93

## RE: System Software - TIBA

### **EQUIPMENT LIST**

- 1 – TIBA SmartPark Parking Intelligence – Dashboard & Analytics - \$7,188.00
- 1,500 – Transcore Custom Hang Tags - \$16.00/ea.

Equipment Cost	\$ 31,188.00
Total Cost	\$ 31,188.00

THIS AGREEMENT, to be effective as of \_\_\_\_\_ 2020, between the Ann Arbor Downtown Development Authority, a Michigan Municipal Corporation, herein called ("the DDA") and Traffic and Safety Control Systems, Inc., hereinafter called ("Dealer").

1. Dealer shall supply and install TIBA brand parking equipment. Component specifications, requirements for acceptance, and training details are included in the DDA RFP document issued November 7, 2019 and shall be fulfilled completely.
2. DDA will work with Dealer to establish sequencing and timing of work. It is the intent of the DDA to execute a contract for the entire scope of the work as outlined in the RFP. Subsequently, individual orders will be placed for each facility. Timing of the orders is to be at the discretion of the DDA however it is anticipated that the entire scope of work will be completed in CY2020.
3. Payment terms include 50% of order cost due at acceptance of sales order, and 20% due upon start of installation and 20% upon completion of the installation. The DDA will retain 10% of the total until acceptance of the PARC system by the DDA. Acceptance details are as follows:
  - Acceptance shall require at least 14 successful operating days in a row after installation is complete.
  - The DDA shall at its sole discretion determine whether acceptance has been achieved.
  - Final acceptance shall only be communicated in writing.

If paying with a debit/credit card add 3% to the total cost of the quote. A 6% sales tax will be added if applicable. 1 ½% per month finance charge will be added to all invoices older than 30 days. Third party payment fees will be billed back to customer upon completion of work.

4. Dealer shall honor initial 3 year warranty as outlined in the attached warranty documents (Attachment XX). Both warranty work and work outside of warranties will be provided by the Dealer as follows in item 5.
5. Dealer will guarantee a phone call or email reply to service calls within 1 hour, and on-site response to service calls involving system outages, within 2 hours during normal business hours (8am-5pm M-F). All other service calls will be responded to within 1 business day. 24/7/365 service is available.



## Traffic & Safety Control Systems, Inc.

---

6. Change orders to job need to be submitted in writing and will be quoted separately.
7. This work to be completed during normal business hours. M-F, 8:30a – 5pm.
8. Cancellations of all or part of this order will be subject to a 25% restocking charge.
9. Any custom orders or incurred subcontractor fees are not refundable.
10. CAUTION: This equipment is for automobiles only. Clearly marked alternate paths must be provided for motorcycles, bicycles, and pedestrians.
11. Training is specifically noted and included in the cost of installation. All additional hours will be invoiced as a separate item.
12. Per the RFP document: conduit, electrical, concrete, network, network switches, network enclosures, and civil work to be completed by Republic Parking.
13. Prior to execution of sales contract the Dealer must furnish a certificate of insurance naming the Ann Arbor Downtown Development Authority, the City of Ann Arbor, and Republic Parking Systems, Inc. as additional insured's. The minimum levels of coverage are:

Workman's Compensation:

That meets the State of Michigan minimum requirements

Commercial General Liability Insurance:

\$2,000,000 per occurrence (\$4,000,000 annual aggregate)

Automobile Liability:

Combined single limit \$3,000,000

Excess/Umbrella Liability:

\$1,000,000

14. Dealer will indemnify and hold DDA harmless from liability for any damage to person or property resulting from Dealer's actions pursuant to this agreement.

15. Notices or other communications to DDA shall be sent to-

Ann Arbor DDA  
150 S 5<sup>th</sup> Ave, Suite 301  
Ann Arbor, MI 48104

Notices or other communications to Dealer shall be sent to-

Traffic and Safety Control Systems, INC  
48584 Downing  
Wixom, MI 48390

16. Any litigation arising from this Agreement shall be brought in Washtenaw County Circuit Court, and shall be governed by the law of Michigan.
17. Any amendment to this agreement shall be in writing.
18. Any individual executing this agreement on behalf of a party warrants that he or she has authority to sign for and bind that party.



# Traffic & Safety Control Systems, Inc.

---

Please let me know if you require any further assistance. I look forward to hearing from you in the near future.


Sincerely,

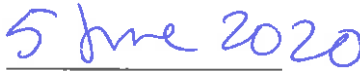
Tom Neff  
Sales Representative  
Traffic and Safety Control Systems  
248-756-7027  
tomn@trafficandsafety.com

Robert Puhr  
Sales Representative  
Traffic and Safety Control Systems  
248-249-5254  
jrobp@trafficandsafety.com

Annarborddaprojectphase3agreementrev.doc

If you would like to proceed with this order please reply with a PO or sign and return.

  
Signature

  
Date

\*I, the above signee, authorize Traffic and Safety to proceed with the above quotation. I agree to the listed pricing and terms.